

Our Dedicated Staff for the year 2010 at Demetree Insurance Services, Inc.

Position	Name	Experience	License Held	Duties
President	Jonathan R. Lyon AAI, LUTCF, MBA	35 Years in insurance sales and management	Life/Health Property/Casualty	Production all-lines, office administration
VP	Brian S. Benwick, AAI	37 Years in insurance sales, administration, & service	Life/Hlth, Surplus, Property/Casualty	Production of all lines, marketing, automation
Account Executive	Doug Neuman	32 years experience in property and casualty sales	Property/Casualty Life & Health	Production in all lines of insurance
Account Executive	Chris Conyers CLU ChFC, RHU, LUTCF	16 years experience in production	Life/Health Property/Casualty	Production of all- lines of insurance
Account Executive	Craig VanBrocklin	21 yrs experience in life/health, recent property/casualty	Life/Health/Annuities Property/Casualty	Production of all- lines of insurance
Account Executive	Danny Waters	8 yrs experience in insurance agency operations	Property/Casualty	Production of all- lines of insurance; Risk manager for all Demetree accounts
VP/Comm'l Mrktng Dir.	Rachel Moore	22 years agency experience	Property/Casualty	Marketing of new and renewal comm'l business
Servicing Agent-CL	Joanna Lumb	29 years experience in agency and regulatory roles/ in-house compliance officer	Property/Casualty, Life/Health/Annuities	Compliance officer, CSR for Demetree accounts
Servicing Agent-CL	Dotti Celso	Licensed in October, 2006	Property/Casualty	Commercial servicing of accounts "K - Q"
Servicing Agent-CL	Nick Hall	20 years experience in retail & wholesale insurance market	Property/Casualty	Commercial servicing of accounts "E - J"
Servicing Agent-CL	Mark Sherman	7 years experience in property and casualty customer support	Property/Casualty	Commercial servicing of accounts "R - V"
Trainer, Life & Health	Cindy deLassus, MBA	Licensed in 2005 (Retired BellSouth executive)	Life Health, VA, Property/Casualty	Automation and training, life & health servicing
Personal Lines Leader	Joan Farmer	40 years of agency experience	Customer Service Representative	Personal lines Mgr and accounts service for "F - N"
Servicing CSR - CL	Tammy Mitchko	5 year's experience in property and casualty	Property/Casualty	Commercial lines servicing clients "A - D" & "W - Z"
Pers'l Lines/ Mrktg Dir.	Julia (Fitzhugh) Rockwell	14 years agency experience	Property/Casualty	Personal Lines CSR for accounts "O - Z"
Accounting	Laura Conlin	28 years agency experience	XXXXXXXXXXXX	Bookkeeping
Accounting	Kim Edinger	19 years agency experience in personal lines customer svc	CSR Life & Variable Annuities	Administrative Assistant - Bookkeeping
Department Head - CL	Debby Adams	25 years agency experience in property and casualty	Property/Casualty Agent	Marketing & servicing of new and renewals for truckers, and alarm/security accounts
Servicing CSR - PL	Kirstie Dyal-Jones	14 years agency experience in property and casualty	Customer Service Representative	Personal lines servicing of clients beginning with "A-E"

7/5/2010